

# New Westminster

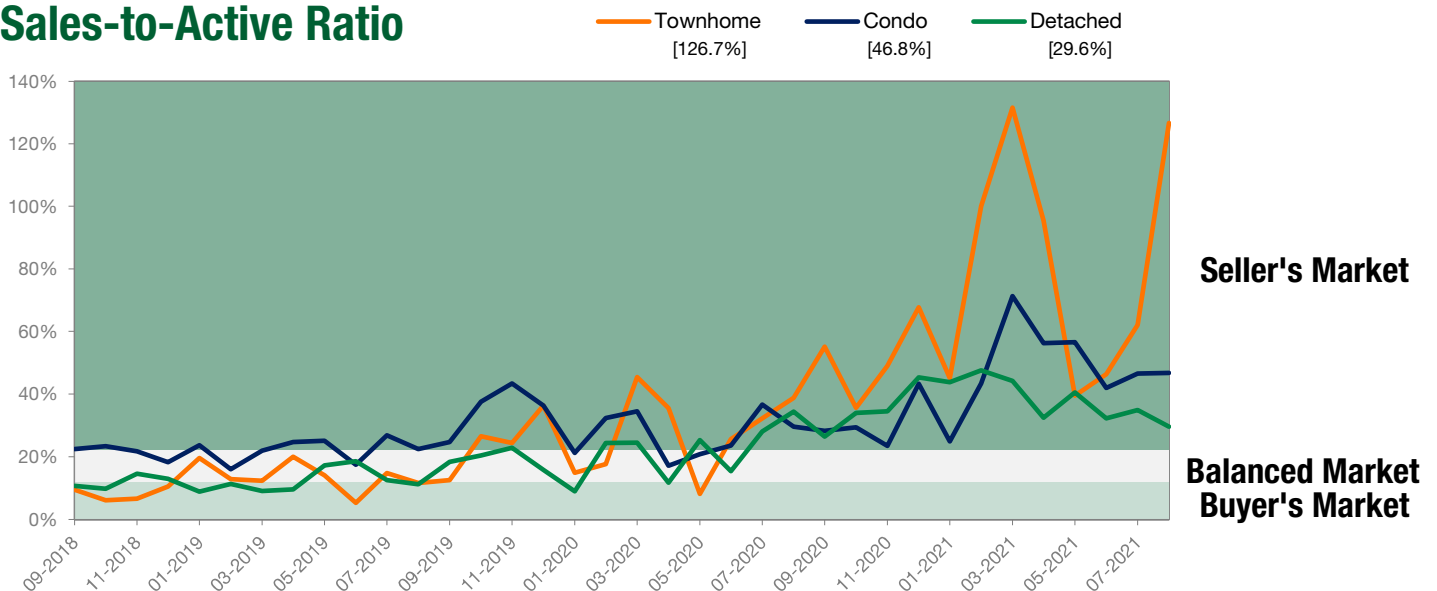
## August 2021

| Detached Properties      | August      |             |                 | July        |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2021        | 2020        | One-Year Change | 2021        | 2020        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 71          | 99          | - 28.3%         | 83          | 100         | - 17.0%         |
| Sales                    | 21          | 34          | - 38.2%         | 29          | 28          | + 3.6%          |
| Days on Market Average   | 21          | 32          | - 34.4%         | 25          | 32          | - 21.9%         |
| MLS® HPI Benchmark Price | \$1,328,500 | \$1,098,800 | + 20.9%         | \$1,300,800 | \$1,089,200 | + 19.4%         |

| Condos                   | August    |           |                 | July      |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2021      | 2020      | One-Year Change | 2021      | 2020      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 218       | 335       | - 34.9%         | 243       | 311       | - 21.9%         |
| Sales                    | 102       | 99        | + 3.0%          | 113       | 114       | - 0.9%          |
| Days on Market Average   | 24        | 33        | - 27.3%         | 18        | 28        | - 35.7%         |
| MLS® HPI Benchmark Price | \$567,100 | \$523,500 | + 8.3%          | \$563,600 | \$523,700 | + 7.6%          |

| Townhomes                | August    |           |                 | July      |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2021      | 2020      | One-Year Change | 2021      | 2020      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 15        | 67        | - 77.6%         | 29        | 59        | - 50.8%         |
| Sales                    | 19        | 26        | - 26.9%         | 18        | 19        | - 5.3%          |
| Days on Market Average   | 32        | 25        | + 28.0%         | 15        | 20        | - 25.0%         |
| MLS® HPI Benchmark Price | \$845,400 | \$743,000 | + 13.8%         | \$833,900 | \$743,800 | + 12.1%         |

## Sales-to-Active Ratio

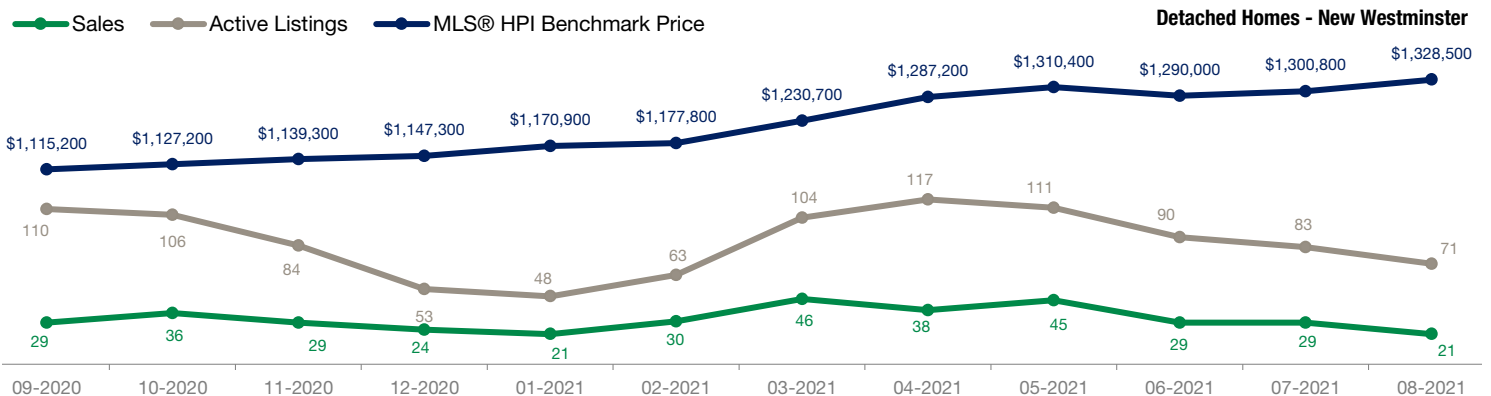


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## Detached Properties Report – August 2021

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brunette          | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Connaught Heights | 2         | 3               | \$1,217,500        | + 20.4%         |
| \$200,000 to \$399,999      | 0         | 1               | 0                  | Downtown NW       | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 2               | 0                  | Fraserview NW     | 0         | 0               | \$0                | --              |
| \$900,000 to \$1,499,999    | 9         | 29              | 14                 | GlenBrooke North  | 5         | 4               | \$1,286,000        | + 18.4%         |
| \$1,500,000 to \$1,999,999  | 9         | 23              | 20                 | Moody Park        | 0         | 1               | \$1,259,400        | + 10.8%         |
| \$2,000,000 to \$2,999,999  | 3         | 13              | 44                 | North Arm         | 0         | 0               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0         | 3               | 0                  | Quay              | 0         | 0               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Queens Park       | 0         | 2               | \$1,646,700        | + 20.2%         |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Queensborough     | 5         | 23              | \$1,298,100        | + 31.8%         |
| <b>TOTAL</b>                | <b>21</b> | <b>71</b>       | <b>21</b>          | Sapperton         | 0         | 16              | \$1,139,900        | + 20.2%         |
|                             |           |                 |                    | The Heights NW    | 5         | 12              | \$1,347,700        | + 19.3%         |
|                             |           |                 |                    | Uptown NW         | 2         | 5               | \$1,060,400        | + 11.1%         |
|                             |           |                 |                    | West End NW       | 2         | 5               | \$1,367,000        | + 14.8%         |
|                             |           |                 |                    | North Surrey      | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>21</b> | <b>71</b>       | <b>\$1,328,500</b> | <b>+ 20.9%</b>  |

\* This represents the total of the New Westminister area, not the sum of the areas above.

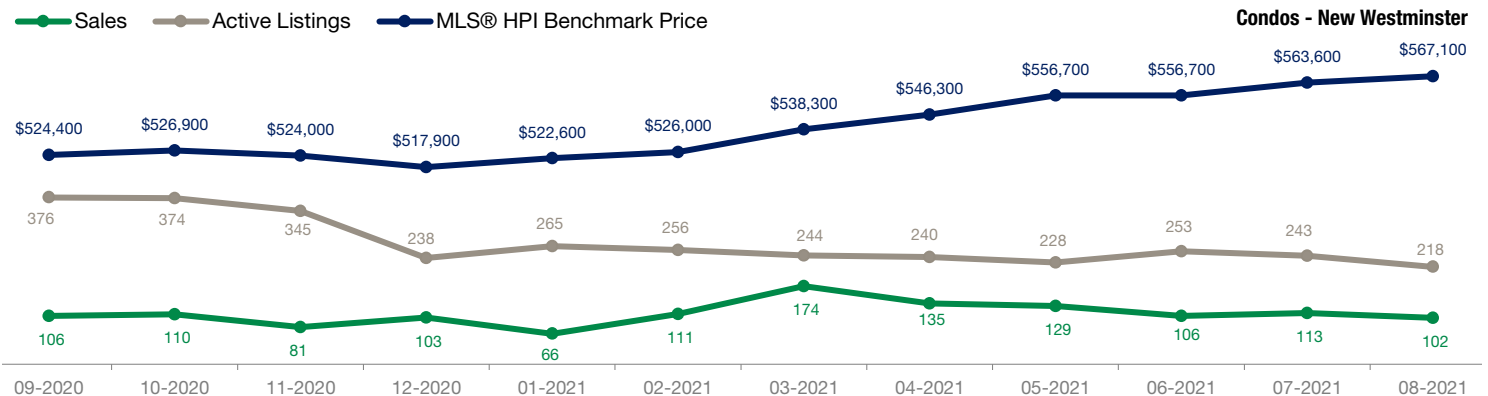


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## Condo Report – August 2021

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Brunette          | 0          | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Connaught Heights | 0          | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 15         | 10              | 16                 | Downtown NW       | 33         | 74              | \$541,300        | + 5.8%          |
| \$400,000 to \$899,999      | 84         | 184             | 24                 | Fraserview NW     | 12         | 20              | \$632,500        | + 12.0%         |
| \$900,000 to \$1,499,999    | 2          | 22              | 66                 | GlenBrooke North  | 2          | 2               | \$567,800        | + 11.7%         |
| \$1,500,000 to \$1,999,999  | 1          | 1               | 1                  | Moody Park        | 2          | 1               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0          | 1               | 0                  | North Arm         | 0          | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0          | 0               | 0                  | Quay              | 11         | 38              | \$698,900        | + 9.0%          |
| \$4,000,000 to \$4,999,999  | 0          | 0               | 0                  | Queens Park       | 0          | 0               | \$704,800        | + 13.5%         |
| \$5,000,000 and Above       | 0          | 0               | 0                  | Queensborough     | 8          | 16              | \$682,600        | + 6.9%          |
| <b>TOTAL</b>                | <b>102</b> | <b>218</b>      | <b>24</b>          | Sapperton         | 11         | 13              | \$474,500        | + 6.1%          |
|                             |            |                 |                    | The Heights NW    | 2          | 0               | \$547,600        | + 8.1%          |
|                             |            |                 |                    | Uptown NW         | 21         | 53              | \$521,500        | + 10.3%         |
|                             |            |                 |                    | West End NW       | 0          | 1               | \$402,500        | + 29.4%         |
|                             |            |                 |                    | North Surrey      | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>102</b> | <b>218</b>      | <b>\$567,100</b> | <b>+ 8.3%</b>   |

\* This represents the total of the New Westminster area, not the sum of the areas above.

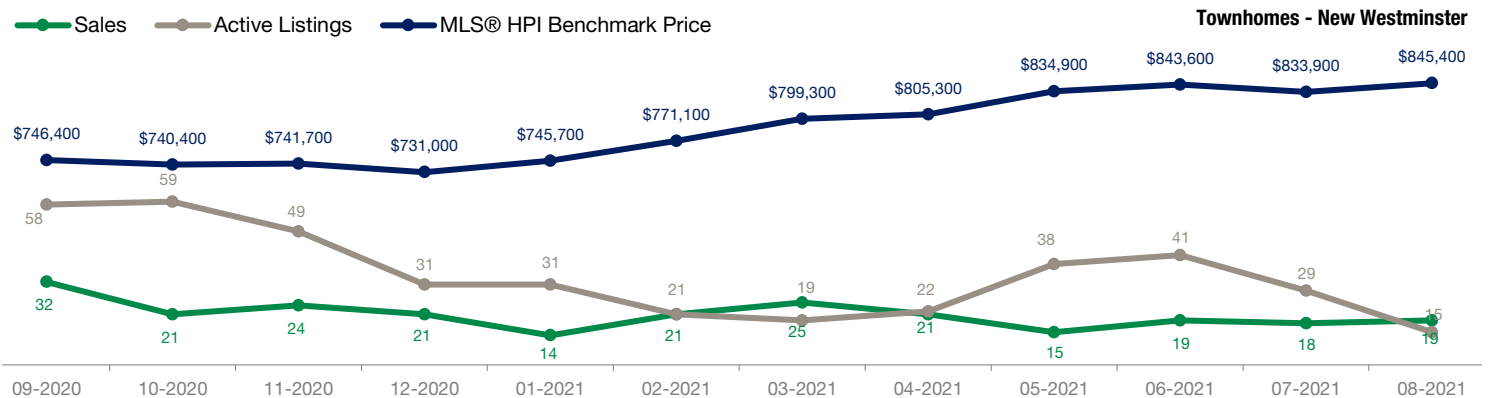


# New Westminster

## Townhomes Report – August 2021

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Brunette          | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Connaught Heights | 0         | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Downtown NW       | 0         | 3               | \$771,400        | + 10.8%         |
| \$400,000 to \$899,999      | 13        | 4               | 31             | Fraserview NW     | 2         | 0               | \$978,400        | + 11.3%         |
| \$900,000 to \$1,499,999    | 6         | 11              | 35             | GlenBrooke North  | 1         | 4               | \$629,300        | + 5.3%          |
| \$1,500,000 to \$1,999,999  | 0         | 0               | 0              | Moody Park        | 0         | 0               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0              | North Arm         | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Quay              | 0         | 2               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Queens Park       | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Queensborough     | 11        | 4               | \$847,100        | + 17.3%         |
| <b>TOTAL</b>                | <b>19</b> | <b>15</b>       | <b>32</b>      | Sapperton         | 3         | 0               | \$0              | --              |
|                             |           |                 |                | The Heights NW    | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Uptown NW         | 2         | 2               | \$740,300        | + 13.1%         |
|                             |           |                 |                | West End NW       | 0         | 0               | \$0              | --              |
|                             |           |                 |                | North Surrey      | 0         | 0               | \$0              | --              |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>19</b> | <b>15</b>       | <b>\$845,400</b> | <b>+ 13.8%</b>  |

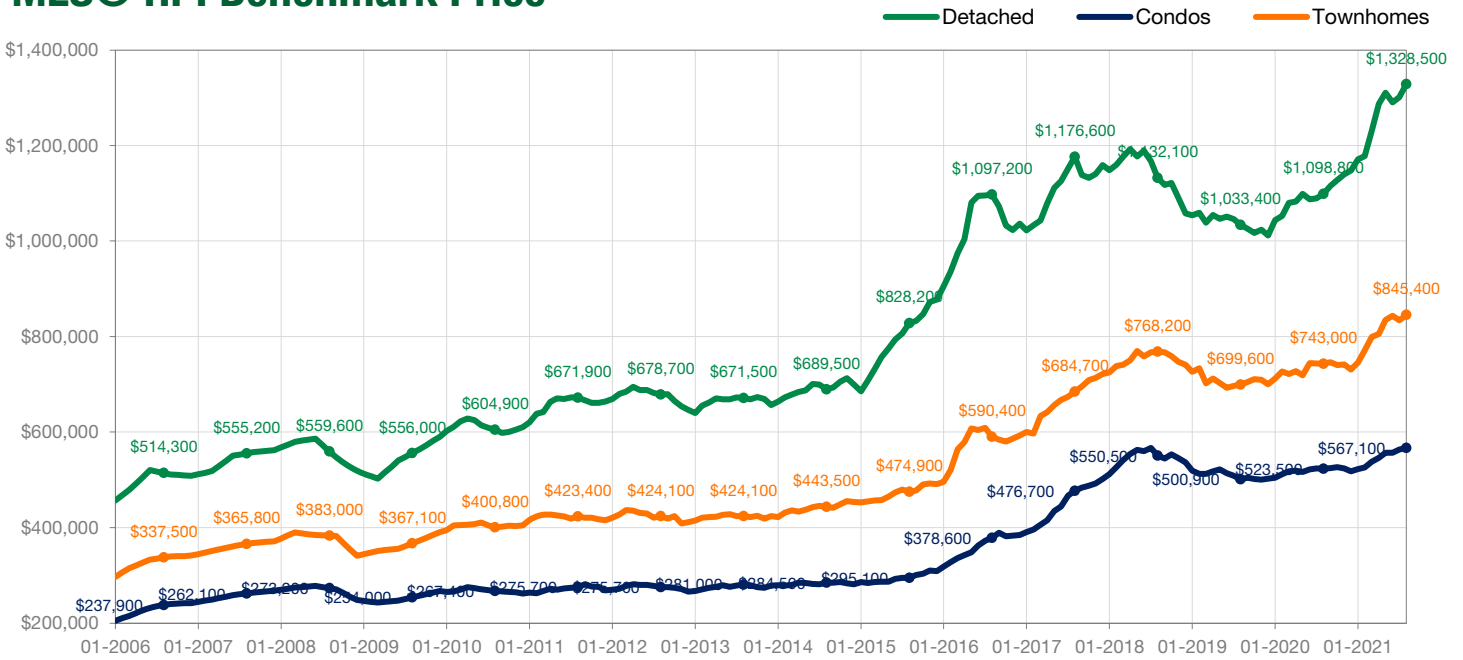
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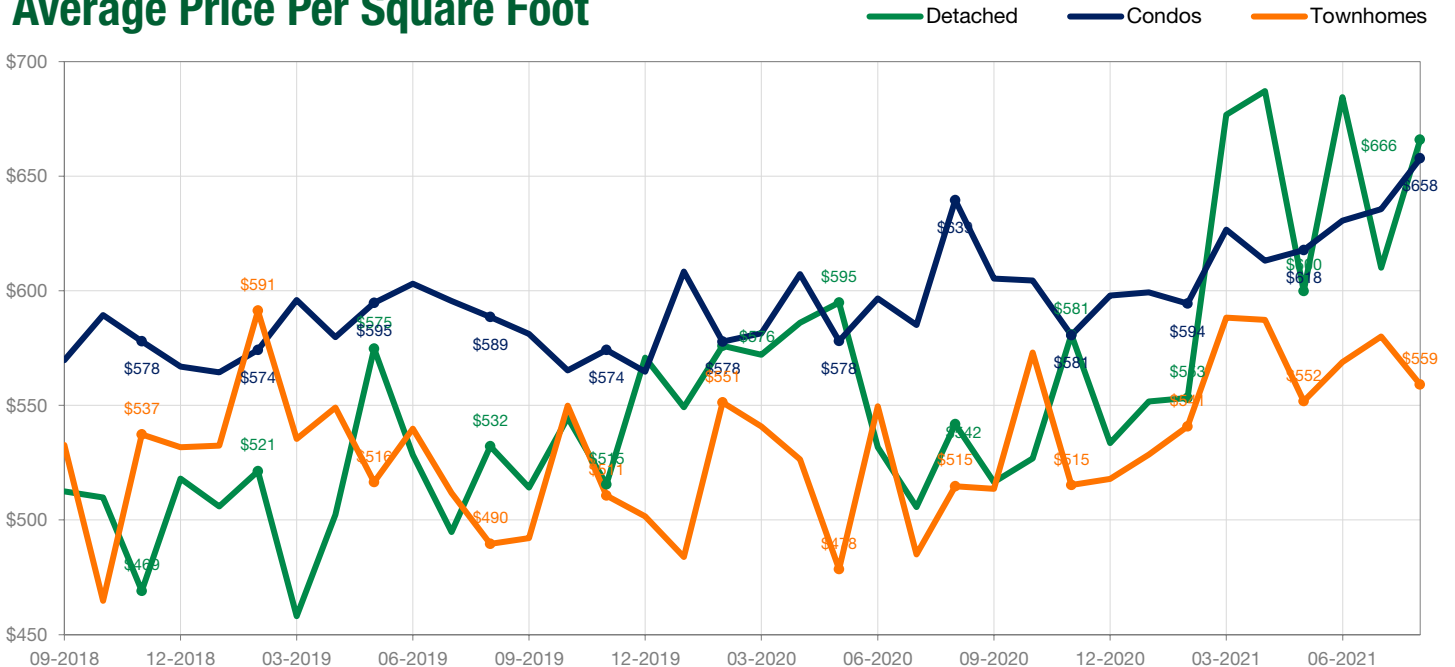
August 2021

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.